

## **IMMOTEC LAUNCHES NEW PRODUCT FOR THE AIRPORT INDUSTRY**

TORONTO, ONTARIO – (March 19, 2007) – Immotec Systems, a leading manufacturer of security solutions is pleased to announce a new product for the airport industry. By using “smart card” technology, this new system will allow management to assign specific pieces of equipment to specific employees for a specific time. Or the system will allow management to allow universal access or any possible combination in between. Biometric identity systems are also available.

The card allows the employee to operate the equipment to which he was assigned. When he removes the card, the equipment shuts down. This can result in a significant fuel savings.

The system allows a ground handler, for instance, to assign a particular loader to a particular employee. This will allow management to ensure that only a trained and authorized employee is operating that loader.

The system tracks the last several thousand events. This ensures that management will know who operated the equipment at what time. This allows any incident to be traceable to an operator. This in turn creates accountability and responsibility on the employee’s part. If properly managed, accountability will reduce equipment abuse and its related maintenance costs. Reduced maintenance and equipment downtime will result in higher profitability. It is also possible that in a large enough fleet, reduced down time and therefore increased availability will decrease capital requirements.

By allowing only trained and authorized employees to use your equipment, you will improve safety and efficiency. This, in turn, can be a powerful marketing tool in a very competitive industry.

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